

30<sup>1985-2015</sup> years



# HARD NEWS from the ROC

A publication of the Rochester Chapter of the Project Management Institute

Volume 2 Issue 3 Summer 2015

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## *Bringing Passion to the Profession*



# MESSAGE from the President

By Brian Gregory, PMP

PMI ROC President

[president@pmirochester.org](mailto:president@pmirochester.org)

## Celebrating Our Successes!

One of the most exciting times of the year is to celebrate the accomplishments of our youth as they leave high school and venture forth into adulthood. Some may go to college and some may go straight into the workforce, but graduation is the time to reflect on the accomplishments these young adults have achieved thus far in their lives.



In a similar vein I've been taking some time to reflect on the PMI Rochester's accomplishments over the past year and I continue to feel honored to be a part of this great chapter. Highlights of our Chapter's accomplishments include:

- Annual GOLD Sponsorship by Harris Corporation
- "Hard News From The ROC" ... Doubled in Size Over 4 Issues
- PMIEF Scholarship Opportunity For Members
- Connection with Junior Achievement
- First Executive Forum @ PDD
- 30th Anniversary Networking Event After the PDD
- Joined the Rochester Business Alliance
- Added "Outreach" Focus
- Introduction of the Project of the Year Award
- Volunteer of the Quarter
- Volunteer of the Year
- Volunteer recognition event in April, 2015
- 173 New Members in 2014, 76 YTD in 2015
- Streamlined operational processes

Celebrating our accomplishments is a great thing to do, but looking ahead I see nothing but exciting opportunities for our Chapter to continue its growth path. This summer we will again join with the Buffalo, Southwestern Ontario and Erie chapters to discuss and develop topics to move all of our chapters forward. The discussions will be the foundation of our growth in the next year and beyond. As our strategies for the next year develop, we will communicate them to the membership.

In closing, it's an exciting time to be a part of the growth we're experiencing in the PMI Rochester Chapter.

# NEWS from Ithaca

**By Dina Maxwell, PMP**  
**PMI VP of the Ithaca Branch**

Hello from Ithaca!

We had our first ever (hopefully annual) Professional Development Day on June 12 and the feedback was overwhelmingly positive. Our speakers were dynamic and engaging and everyone came away with new energy to be the best leaders possible. Check out some of the pictures below.

We traditionally take the summer off, but I'm busy planning the fall and winter meetings already. We will have Chris Adams and his son presenting "Project Management in the News Cycle" in October and Cornell Industrial and Labor Relations Professor Michele Williams presenting "Negotiation" in December. I am still booking the location, so be on the look out for Save-the-Date emails soon!



**Ithaca PDD Attendees**

Hope you all have a wonderful summer!

Dina



**Ithaca PDD Team and speakers) (L to R):**

Paula Wedemeyer (Former Director of Programs), Kelly White (Director of Programs), Dina Maxwell (VP of Ithaca), Roxi Hewertson (Speaker), John Montgomery (Speaker), and Dan Kopcow (Speaker and Director of Membership)

# PMI ROCHESTER Milestone Scholarship

PMI has initiated the Chapter Milestone Scholarship program to celebrate significant chapter milestones (30th, 35th, and 40th). These significant milestones are proof of the dedication that the chapter volunteers have given to the project management profession. This professional development scholarship will enable the chapter to support the continuing education of project management practitioners as well as to promote lifelong learning that advances knowledge of the field.

The PMI Rochester Milestone Scholarship is a professional development scholarship administered by the PMI Educational Foundation (PMIEF) **Scholarships, Grants & Awards Program** in honor of the chapter achieving its 30th anniversary. PMIEF is a charitable nonprofit organization leveraging *project management for social good®*.

Please find additional information below:

Applications are due by **31 July**. In order to be considered eligible for a scholarship, applicants must specify a project management course that is either stand-alone or as part of a certificate or certification program. Applicants will be evaluated with the following order of priority:

- 1st priority: must be a member of the PMI Rochester in good standing
- 2nd priority: must live in the area that the PMI Rochester serves

An external panel of judges will review applications to determine scholarship recipients.

For more information and to apply online, visit the PMIEF website:

<http://pmief.org/scholarships-grants-and-awards/scholarships/pmi-rochester-chapter-milestone-scholarship>.

Please forward all questions regarding the scholarship and the application process to the PMI Educational Foundation at [pmief@pmi.org](mailto:pmief@pmi.org).



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## FEATURE: Celebrating 30 Years! Professional Development Day

**By Audra Gavelis, PMP**  
**Director of Publications**

The Rochester PMI Chapter celebrated its 30<sup>th</sup> anniversary with a spectacular Professional Development Day. With over 335 attendees, it was a day filled with learning, remembrance, and rallying for the project management profession. Ricardo Triana, Director and Immediate Past Chair of 2015 PMI's Board of Directors inspired the group with his words of how project management can literally change the world by making sure the right things happen the right way. He emphasized how project management has evolved and encouraged attendees to truly understand the alignment of their projects with the organizations overall strategy.



Earlier in the day, the morning keynote speaker, Mike Staver, used humor to highlight the three pitfalls of leaders and how to "attack" and be a strong leader. The overall theme was how to take responsibility for your circumstances and drive change. The afternoon continued with an emotional speech by Johnny Mo, who reminded members that leadership is communication and communication is inspiration. He

challenged the group to think about how they inspire their teams as well as remember what inspires them each day. The afternoon ended with Dave Sherman who taught the group the Art of Schmoozing and encouraged members to continue to grow their network. The day also included several tracks allowing members to learn more about Agile, leadership, emotional intelligence, and scheduling approaches.

Ricardo Triana closed the event by encouraging members to get more involved in their community, in PMI, and to help change our world for the better.

One Rochester PMI member summed up the day with a simple statement "Being a PM can be a very grueling job that can get quite tiring. The Rochester PDD event makes me feel that I am not alone in my day to day frustrations as well as helps to pump me up and remind me that I'm doing something important." The Rochester chapter looks forward to the next 30 years and continuing to support and grow the project management profession to make the world better one project at a time.



# ASK Audra

By Audra Gavelis, PMP  
Director of Publications



**How can I feel like I am not really a member of the team—even though I am leading it? I know my role is to keep the project and the team on track—but I feel like the team thinks I am the police and out to get them.**

It's only human nature that people do not like to be told what to do or how to do it. It is extremely natural and common for people to become defensive—even if it's a simple question of "How's everything going?" It can grow exponentially if they feel threatened in a meeting when they are being held accountable for a task that is late and not complete.

The first thing to realize as a project manager is that you can not change people. You can inspire, coach, teach, and support team members—however in the end, you can not change how they perceive you and the world.

Once you realize that you can not change people—they can only change themselves, the tension between program managers and their team members or even stakeholders can change dramatically for you.

One approach to your team members is to recognize their style. Do they like praise? Do they actually get embarrassed and feel uncomfortable with praise? Do they get upset when they "look bad" in front of Senior Management? Are they the first to call out another team member—but get really upset when someone holds them accountable for their commitment? Do they love when you send them reminders of a task that is coming up so they are not late?

Once you recognize their style—you can adapt your approach of communication and techniques of trying to help them stay on track. Try a 15 minute 1:1 meeting prior to the team meeting so you are aligned on the status and next steps. Ask if there is any way to help if this person is starting to fall behind on their commitments. Let them know that your job is to make the project succeed - and that includes supporting team members when necessary. I always used to tell my team that there were certain things I could do such as enter data, write reports, etc to alleviate their workload—but there were other things that they were the technical experts for—so I would rather have them focus their time on those critical path items rather than administrative work. This can help alleviate any meeting tension because the team member knows that you are trying to help them succeed and are aligned before even walking into the meeting.

If your team member continues to have a negative attitude, you can know that you have tried your best to support them and it is really up to them to perform. If they do not perform in a consistent manner, it is your job to help the organization realize if it is a competence or resource/time issue.

## About the Author

Audra Gavelis, PMP, has over 15 years program management and leadership experience in the areas of new product development, manufacturing operations, and global commercialization launches.

If you have any questions for Audra for the next newsletter, please send them to [AskAudra@pmirochester.org](mailto:AskAudra@pmirochester.org)

# News You Can Use!

## Continuing Certification Requirements (CCR) Update

### What is the CCR Program?

PMI's CCR program is not only a requirement to maintain a PMI certification but it is also a tool to support ongoing professional development in a profession that continues to evolve.

Once an individual has attained a PMI certification, he/she must participate in the Continuing Certification Requirements (CCR) program to maintain an active certification status.

The purpose of the CCR program is to:

- Enhance the ongoing professional development of certification holders
- Encourage and recognize individualized learning opportunities
- Offer a standardized and objective mechanism for attaining and recording professional development activities
- Sustain the global recognition and value of PMI certifications

This helps ensure your certification is relevant years after it was bestowed.

### Why is the CCR program being updated?

You may be asking yourself why PMI has decided to make a change to the current program?

Well let's start by saying that the current program is not broken. However due to the changing needs and demands of the profession, an update is being made to better serve certification holders, organizations, and the profession as a whole. The profession has evolved tremendously over the past several years and will only continue to do so moving forward. We need to ensure that practitioners are well equipped with the knowledge and skills to stay relevant and in demand.

Research has also indicated that this profession is expected to grow and millions of new jobs will be created each year. The problem, though, is that organizations currently find it challenging to find talent with the right skills to fill those roles. In fact 4 in 5 organizations find it difficult to find qualified talent. The updates will allow the CCR program to become an even better tool to aide professional development and help eliminate this problem.

The current CCR program is entirely self-directed, which means that each and every certification holder dictates their own development. This does provide broad flexibility but it does not offer any guidance or consistency for certification holders. Stakeholder feedback has shown that offering more guidance would be beneficial to certification holders and help to facilitate the process.

# News You Can Use!

We are confident that the changes to the CCR program will help deliver added value to the CCR process, the certification, and the individual by ensuring that certification holders stay relevant and up-to-date with their professional development.

## What's Changing?

Well much of the existing program will remain the same but there are two significant changes:

- Incorporation of the talent triangle

Shifts in requirements and limitations on the number of PDUs that can be earned in certain categories



Organizations have realized that it takes more than just technical skills in order for practitioners in this industry to succeed. They are looking for individuals with three critical competencies – what we call the talent triangle. These competencies are:

- Technical skills
- Leadership skills
- Strategic and business management skills

Two in three organizations (66 percent) found the greatest difficulty in finding resources with adequate technical project management skills. However, many organizations (over 90 percent) believe that technical project management skills and strategic and business management skills are teachable, and as such, are likely to search for talent with good leadership skills whose technical project management and strategic and business management skills can be honed through training.

Knowing that proficiency in these areas is imperative, the talent triangle will now be incorporated into the CCR program.

Let's take a more in-depth look at what this means.

# News You Can Use!

- 60 PDUs**  
(PMP/PgMP/PfMP/PMI-PBA)
- Education – 35 minimum
- ▲ 8 technical
  - ▲ 8 leadership
  - ▲ 8 business/strategic
  - Remaining 11 in any area of triangle
- Giving Back – 25 maximum
- Volunteering
  - Creating knowledge
  - Working as a professional (8 maximum)

- 30 PDUs**  
(PMI-ACP/PMI-RMP/PMI-SP)
- Education – 18 minimum
- ▲ 4 technical
  - ▲ 4 leadership
  - ▲ 4 business/strategic
  - Remaining 6 in any area of triangle
- Giving Back – 12 maximum
- Volunteering
  - Creating knowledge
  - Working as a professional (4 maximum)

When these updates go into effect, certification holders will need to earn a minimum number of PDUs through education (at least 35 for 60 PDU certifications and 18 for 30 PDU certifications). Education PDUs can certainly exceed this amount, but these thresholds must be met at a minimum. Additionally, all education PDUs will need to align to the talent triangle and a minimum will be required in each specific area of technical, leadership, and business or strategic.

With the giving back to the profession category, the maximum number of PDUs achievable will be shifted to 25 for the 60 PDU certifications and 12 for the 30 PDUs certifications. There is no limit to the number of these PDUs that can be earned though volunteering or creating knowledge. However, the maximum number that can be earned through working as a professional will be shifted to 8 and 4, respectively.

## What's Staying the Same?

There are a number of aspects of the CCR program that will not be changed and remain the same. Each professional development activity will continue to yield one PDU for one hour spent engaged in the activity.

The various ways to earn education and giving back to the profession PDUs will remain the same. Some of these outlets include formal education courses and volunteer services.

## News You Can Use!

- There will continue to be flexibility in how each certification holder earns PDUs. Outside of the changes to the quantity of PDUs that will be required for education and giving back to the profession, certification holders will dictate for themselves the best manner to earn PDUs and the activities to partake in. So if one person prefers to take formal education courses and another prefers self-directed learning, the flexibility of the CCR program will allow either and multiple other variations.
- There will also continue to be flexibility in maintaining multiple certifications. Multiple certification holders can continue to claim PDUs for multiple certifications and all PDUs claimed for leadership and business activities can be shared amongst all certifications held. Depending on the nature and content of technical activities, those could potentially be shared among certifications as well.
- Lastly, the number of PDUs required to maintain each certification will remain the same.

Certification	Certification Cycle	Number of PDUs Needed in 3-Year Cycle
CAPM	5 years	No PDUs. Re-exam at end of cycle.
PMP	3 years	60 PDUs
PgMP	3 years	60 PDUs
PfMP	3 years	60 PDUs* in portfolio management topics
PMI-PBA	3 years	60 PDUs* in business analysis topics
PMI-ACP	3 years	30 PDUs* in agile principles and practices
PMI-RMP	3 years	30 PDUs* in project risk management topics
PMI-SP	3 years	30 PDUs* in project scheduling topics

- The certification cycle (for all certifications except CAPM) lasts three years.
  - During this time, you must attain no less than 60 professional development units (PDUs) for the PMP, PgMP, PfMP and PMI-PBA toward certification maintenance.
  - For the PMI-ACP, PMI-RMP and PMI-SP certifications, 30 PDUs must be earned.
- Upon successful completion of a single cycle, a new, three-year cycle begins.

# News You Can Use!

## Timeline

Those with certifications expiring between 1 December 2015 – 30 November 2017 (basically those who are in their second or third year of the current cycle) will retain all PDUs earned as of 1 December 2015. For any new PDUs earned after 1 December 2015, individuals will need to classify PDUs according to the new CCR format. However, they will not need to meet the minimum number of PDUs associated with each aspect of the talent triangle and the number of PDUs they earn in Giving Back will not be limited.

Those with certification expiring on 1 December 2017 and beyond (those who are in their first year of the current certification cycle) will retain all PDUs earned as of 1 December 2015. For any new PDUs earned after 1 December, individuals will need to classify PDUs according to the new CCR format. These individuals will need to meet the minimum number of PDU requirements associated with each aspect of the talent triangle.

Once a certification cycle is renewed after 1 December 2015, individuals will need to conform to all elements of the new CCR program in subsequent cycles.

Beginning 1 December 2015:	Certification Expiration Date:	
	1 December 2015 – 30 November 2017	1 December 2017 and Beyond
Classify PDUs according to new CCR format.	Yes	Yes
Meet minimum number of PDUs in Education category and each of the three skill areas. This is required for renewal.	No	Yes
Limit Giving Back category PDUs to new maximum requirement.	No	Yes

These new requirements are a great opportunity to get more involved in your local PMI chapter. Even a few hours a month will help you and the profession grow!

# Chapter Meeting Highlights

by Larry Heininger, PE, PMP  
PMI ROC Executive VP

## June Chapter Meeting

### The “Jerk” Factor



The meeting was held at the Seneca Park Zoo in the Rocky Coast Exhibit Area. Members could tour the zoo. This was our Ronald McDonald House fund raiser. We had 50 people attending.

The price of admission was donations of items for the Ronald McDonald House.

Our speaker, Steve Wilson, discussed the “Jerk” factor. There are people at work that are jerks all the time. There are others that go into “Jerk” mode when the situation starts to unravel and they’re stressed.

Steve also pointed out that as a manager you can’t totally back off “Jerk” mode just to be nice. People will slow down and the project will miss target dates and budgets. I liken this to the athletic coach that gives “creampuff”

practices to not stress the athletes. Then in tough game situations they wither. The good coaches retain enough “Jerk” factor to push the team so performance meets requirements. Athletes playing under that coach are able to go to the next level.

Several times during the presentation Steve kicked it back to the tables to discuss the scenarios he was illustrating.

This meeting was a successful wrap of our 2014/2015 programs.



# UPCOMING PMI ROC Chapter Events

## 2015-2016 PMI Rochester Board of Director Elections

On July 20th, all PMI Rochester members in good standing will receive an email with a special access code to vote for the 2015-2016 PMI Rochester Chapter Board of Directors. Nominees are as follows; please click on candidates' names to review their biographies.

### **Executive Vice President**

[Michelle Venezia, PMP](#)

### **Vice President of Ithaca Branch**

[Dina Maxwell, PMP](#)

### **Vice President of Membership**

[Denisia Carden](#)

### **Vice President of Professional Development**

[Jason Becker, PMP](#)

### **Vice President of Outreach**

[Stacy Munechika, PMP](#)



The voting site will be open for members from Monday, July 20th 2015 through Monday, August 3rd, 2015.

# UPCOMING PMI ROC Chapter Events

## International Project Management Day 2015

### Ensuring a Sustainable Future

**A Live Virtual Conference on November 5**

**20 PMI PDUs | 8 Keynotes | 25+ Video Presentations | \$45**

**Access on Demand for 90 Days**

For the past 11 years, IIL's IPMDAY events have brought you the greatest thought leaders, storytellers, movers and shakers – people making a difference in the field of project management and in the world.

Join us for IPMDAY 2015: Ensuring a Sustainable Future to access insights, trends and best practices that will improve the way you work, lead, and manage.

IPMDAY gets better and stronger every year. Last year, we had 65,000 registrants and we invite you to be one of them this year, when we bring you even more impactful content and speakers. You'll come away with real-world knowledge, actionable ideas, videos, white papers, case studies, templates, and much more.

Register today at <http://www.iil.com/international-project-management-day-2015/default.asp?source=PMIROCHESTER>.

# PMI ROC Financial Update



**By Jason Becker, PMP**  
**PMI ROC VP of Finance**  
[finance@pmirochester.org](mailto:finance@pmirochester.org).

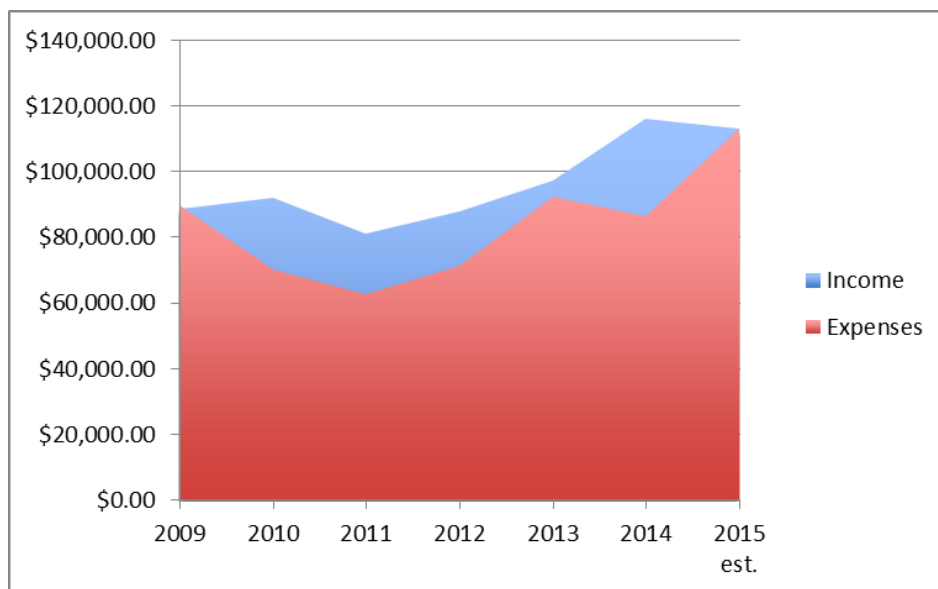
Below is a summary of the 2015 annual report with regards to the Chapter's financial summary. Some of the highlights include that revenues and expenses are trending upward year over year.

The Chapter is focused on investing in the membership by spending in the following areas:

- Better speakers
- Venues for chapter meetings
- Volunteer awards
- Volunteer recognition events

Year	Income	Expenses
2009	\$ 88,362.00	\$ 89,652.00
2010	\$ 92,032.00	\$ 70,335.00
2011	\$ 80,859.00	\$ 62,499.00
2012	\$ 87,598.00	\$ 71,263.00
2013	\$ 96,948.00	\$ 92,156.00
2014	\$ 115,918.00	\$ 86,200.00
2015 est.	\$ 113,000.00	\$ 113,000.00

In addition, there is a focus on the stewardship of the member's finances by providing increased transparency and visibility of the funds coming in and going out of the chapter. Please reference the Spring newsletter regarding the specific categories for income and expenses being observed this year.



# VOLUNTEER Opportunities

It is through the dedication of our volunteers that a 700+ organization can remain strong!

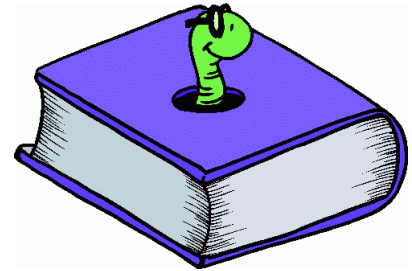
*Share your passion with others by considering serving one of these open volunteer positions today.*

- **Director of Communications, Ithaca Branch:** Reporting to the VP of the Ithaca Branch, the Director of Communications will be responsible for: coordinating marketing and communication activities for the Branch and producing and distributing electronic communications for the Branch membership and prospective members. Communications experience would be a plus. The expected effort will require a time commitment of 1-5 hours per month.
- **Director of Programs, Ithaca Branch:** Reporting to the VP of the Ithaca Branch, the primary responsibility of the Director of Programs is to obtain speakers for monthly Ithaca chapter meetings. The DoP will work with the Executive VP and Director of Programs in Rochester, along with the VP of Ithaca to solicit speakers. Speaker topics should be varied across disciplines and interests. The DoP will communicate with the speakers regarding location, directions, and ensure the speaker has a pleasant experience. The Director of Programs is also responsible for attending monthly Ithaca Branch Director Meetings and providing a monthly update for the monthly Board Meeting. Individual must have the ability to work efficiently under time-driven deadlines. Event planning experience is helpful. The expected effort will require a time commitment of 5-10 hours per month (depending on if there is a meeting that month).
- **Chapter Videographer:** Reporting to the VP of Marketing & Communications, the Chapter Videographer will be responsible for recording chapter events to be shared on the Chapter YouTube channel. Volunteer will receive free admission to Chapter meetings in support of this role. Videography experience is preferred. The expected effort will require a time commitment of 2-4 hours per month.
- **Director of Corporate Outreach:** Reporting to the VP of Outreach, the Director of Corporate Outreach will be responsible for developing an Executive Leadership Forum and the Project of the Year award program for the Greater Rochester area. This is a great opportunity to network with leaders from key organizations in the area! Individual must have strong verbal and written communication skills, networking skills, and ability to interface at the executive level. The expected effort will require a time commitment of approximately 2-5 hours per month.

For more information contact Porchia Stewart, Director of Volunteers, at [volunteers@pmirochester.org](mailto:volunteers@pmirochester.org).

# ANNOUNCEMENTS

## Read all about it!



We are thrilled to announce the upcoming availability of a Project Management Book Library offered through PMI ROC! Starting in September 2015 at each monthly Chapter meeting PMI ROC members will be able to browse and check out books on or around the subject of Project Management.

### How it works:

- A list of available titles will be posted to [PMIRochester.org](http://PMIRochester.org). Check the list regularly and come prepared to take out a book. A printed list of titles will also be available at the chapter meetings each month.
- Books will be available onsite at each chapter meeting (until the library gets too big to lug around).
- A member can check out a title at the chapter meeting and keep it until the next chapter meeting. Members must physically return the book at the next chapter meeting.
- Extensions: it is possible to extend your checkout another month (unless there is someone waiting for the book to return).
- Waiting list: we will maintain a waiting list if you are interested in a title and someone else has it checked out. You will only have to wait 1 month to obtain the book.
- Members must provide their name, address, phone number and active email address in order to check out a book.
- We will strive to have more than one copy of popular titles.

How will we build the Library? Our library can be as good as our membership wants it to be.

**CALL TO ACTION:** Members look on your bookshelves at home. You know all those PM books that you've collected over the years that you have not looked at and are full of dust? Someone else can benefit! Bring those books to a chapter meeting and we'll add them to the library! Volunteers in leadership will also be on the lookout regularly for new and great titles which will be added to the library.

This is another great way we want to support our community of Project Managers to grow to be the best you can be!

If you have any questions or would like to be involved, please contact Lori Gacioch at [governance@pmirochester.org](mailto:governance@pmirochester.org).

## ANNOUNCEMENTS



### PMI Rochester Mentoring Program

The PMI Rochester Chapter Mentoring Program provides mentoring opportunities for members of the Rochester chapter of PMI. This program is directed toward improving individual project management professionalism in alignment with the PMI Rochester Chapter goals.

Mentoring provides a great way to give back to the project management profession. It gives participants the opportunity to grow their network while at the same time earning PDUs!

The Chapter Mentoring Program Team will facilitate mentor and mentee pairing. The mentoring relationship will be conducted between the mentor/mentee pairs. Meeting times, frequency, and duration will be up to the mentor/mentees to manage. The time commitment will be up to the mentoring pair. Interested chapter members can email [networking@pmirochester.org](mailto:networking@pmirochester.org) for more information.

### WE Need Your Inputs!

Did you know that writing articles for the newsletter is a great opportunity to earn PDUs? If you write an article or book review for our chapter newsletter, you can log one PDU for every hour you spend on the article. What a great way to collect PDUs, share your knowledge and experience with your peers, and see yourself published (which also makes great resume material)!

Project managers in the Greater Rochester area are invited to contribute their experience and expertise to the newsletter in devotion to the art and science of project management and continuing education.

Please email [publications@pmirochester.org](mailto:publications@pmirochester.org) for more information on how to get published in the next edition of "Hard News From the ROC".

# NEW PMI ROC Chapter Members



A warm Welcome to the following new Chapter Members!

**Joyce Ellis**  
**PMI ROC VP of Membership**

## April 2015

Jennifer DeYoung	Debra Howell	Taryn Anne Reilly
Gerald Garski	Dawn LaPietra	Brooke Sofinowski
Pamela Follett	Tony Stolp	Ryan Labuhn
Susan Mayer	Lisa Bull	Oswaldo Salazar
Scott Amrozowicz	James Nitschke	Kristi Stever
Steve Mullin		

## May 2015

Matthew Weaver	Kent Hughes	Greg Pilgrim
Patrick McGinnis	Keith Millspaw	Kimberly Bunce
Robert Runge	Vanessa Mackey	Jishnu Das
Rebecca Stames	Lucas Dodge	Jennifer Knisely

## June 2015

Robert Miskowiec	William Mueller	Shaun Miller
Kenneth Patterson	Joe Wankerkhove	Christa Parr
Bruce Benton	Wendy Ross	William Rowe
Anthony Imburgia	Jane Murphy	Mary Guhin
Devin Hawkins	Bayard Davis	Jennifer Kokkinos

# NEW PMI ROC Credential Holders

Congratulations to the following members who have received their PMI credential in Q2 2015!

Sara Webeck	Kimberly Lacagnina	Brooke Sofinowski
Glenn Caccamise	Scott Seabridge	
Kristi Stever	Kenneth Patterson	

## CLASSIFIEDS

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### *Breakthrough Solutions*



PMI Rochester is excited to partner with Breakthrough Solutions to provide three different Agile Project Management courses.<sup>4</sup>

"Learn the Truth About Agile vs. Waterfall" is intended to help participants see Agile and traditional plan-drive project management principles and practices in a new light as complementary rather than competitive. This course is free and is a 30 minute introduction to the following 2 courses.

"Agile Project Management Workshop for Project Managers" addresses this from a project management perspective to help project managers see Agile and traditional project management principles and practices as complementary rather than competitive and to learn how to blend the two together to fit any given situation. Offered at a rate of only \$25 for PMI Rochester members, earn 3 PDUs.

"Agile Project Management Overview for Executives" addresses this from a business management perspective and provides some essential principles and guidelines of how to successfully develop a well-integrated enterprise-level approach for any business. Offered at a rate of only \$45 for PMI Rochester members, earn 1.5 PDU's.

The instructor, Chuck Cobb, is an Adjunct Professor at Boston University where he will be teaching a new graduate-level course on Agile Project Management. [Click here](#) for more details and to get started now!

**HUNDREDS OF  
ONLINE WEBINARS  
TO CHOOSE FROM**

Up to **500**  
PDUs per  
year for

**\$149**

**ITMPI**  
IT METRICS & PROJECTS INSTITUTE, LLC

**CLICK HERE**



Through PMI Rochester's partnership with the ITMPI, chapter members can now gain unlimited access to the ITMPI's entire PDU library for only \$149 per year. That is a \$50 discount from the regular price. Moreover, a percentage of your sale is shared with the Rochester chapter, so your purchase supports our Rochester finances. Get started today at [www.itmpi.org/pmirochester](http://www.itmpi.org/pmirochester).

With your membership you will gain:

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